

<b>EA Bargaining Unit (Sales)</b>	
<b>Job Title</b>	<b>Mkt Pay</b>
EA-Account Executive, State & Local Sales	\$65,000
EA-Associate Director, National Account Executive	\$75,000
EA-Associate Director, Strategic Account Executive	\$92,500
EA-Business Development Representative	\$50,000
EA-Director, Strategic Account Executive	\$111,750
EA-Mid-Market Account Executive	\$55,000
EA-National Account Executive	\$75,000
EA-Principal, National Account Executive	\$75,000
EA-Sales Development Representative	\$51,000
EA-Senior Principal, Enterprise Account Executive	\$110,000
EA-Senior Principal, Mid-Market Account Executive	\$62,000
EA-Senior Principal, Strategic Account Executive	\$75,000
EA-State and Local Account Executive	\$65,000
EA-Strategic Account Executive	\$85,000
EA-Senior Principal, Mid-Market Account Executive	\$55,000
EA-Business Development Representative	\$50,000
EA-Senior Principal, Mid-Market Account Executive	\$55,000
EA-Senior Principal, Inside Sales	\$50,000
Crossover Sales Account Executive	\$65,000
Sr. Principal, Enterprise NPO Sales	\$100,000
Principal, Mid-Market Account Executive	\$55,000
Account Executive, Customer Success	\$80,681